

Editorial Calendar & Rates

	Editorial	Site Files-matching advertorial (1/2 page or larger)	Special Awards/ Sections	Matching Advertorial (1/2 page or larger)	Bonus Distribiton
February Ad Close: 1/17/13 Materials Due: 1/24/13	Association Meetings Trends Research City Meetings Family Meetings	California Carolinas/Georgia NY/NJ		New/Expanded/Renovated Hotels & Resorts	• IACC March 19-22
April Ad Close: 3/15/13 Materials Due: 3/22/13	SMERF/Specialty Market Focus	New England South Central States (AR/KS/MO/OK)	CVB Supplement w/ Destination Marketing Association Int'I 2013 Inner Circle Awards Ballot	2013 Facilities Review: Hotels, Resorts, & Conference Centers	Springtime Expo, May 16 IMEX Worldwide Exhibition, May 21-23 HSMAI'S MEET West, May 29-30 AIBTM, June 11-13
June Ad Close: 5/10/13 Materials Due: 5/17/13	20 Under 30 Sports Market Golf & Spa Resorts	Texas Florida Mountain Meetings	Beyond Borders Supplement 2013 Inner Circle Awards Ballot	Golf Courses	MPI WEC, July 20-23 ASAE, August 3-6
August Ad Close: 7/15/13 Materials Due: 7/22/13	Think Tank Issue Tips for Budget-Minded Pros Gaming	Midwest Caribbean Asia	2013 Inner Circle Winners Announced	2013 Hotel Inner Circle Award Winners Second-Tier Cities	
October Ad Close: 9/16/13 Materials Due: 9/23/13	Trade Show Trends/Planning Large Meetings Theme Parks/Water Parks	Mid-South (AL/KY/LA/MS/TN/WV) Southwest Meetings Hawaii Mexico		Update on CVBs/Convention Centers 2013 Inner Circle Award Winners Section- CVBs & Convention Centers	• IMEX America, Oct 15-17
December Ad Close: 11/15/13 Materials Due: 11/22/13	International Meetings Small Meetings	Mid-Atlantic (DC/DE/MD/NJ/NY/PA/VA) Florida Canada		Supplier Insights (full page ads only)	PCMA, Jan 2014 The Special Event, Jan 2014

In Every Issue

- KEYNOTES Provides analysis of trends and news of strategic importance to association meetings and expositions
- COVER STORY AND FEATURES Spotlight issues critical to the management and execution of association meetings, trade shows, and conferences
- BREAKOUTS How-to articles and checklists on everything from AV to F&B
- SITES News of facility openings, expansions, renovations, and On Locations

Advertising Gross Rates: 4-Color				
	1X	3X	6X	
Full Page	\$9,555	\$7,645	\$6,690	
2/3 Page	\$8,125	\$6,505	\$5,690	
1/2 Page	\$7,185	\$5,745	\$5,030	
1/3 page	\$5,850	\$4,680	\$4,095	
1/4 page	\$5,045	\$4,045	\$3,620	
1/6 page	\$4,045	\$3,240	\$3,005	
1/2 Page Spread	\$12,985	\$10,380	\$9,085	
2 Page Spread	\$18,435	\$14,745	\$12,900	

Advertising Gross Rates: Black & White				
	1X	3X	6X	
Full Page	\$7,430	\$5,570	\$4,615	
2/3 Page	\$6,050	\$4,430	\$3,615	
1/2 Page	\$5,110	\$3,670	\$2,955	
1/3 page	\$3,775	\$2,605	\$2,020	
1/4 page	\$2,970	\$1,970	\$1,545	
1/6 page	\$1,970	\$1,165	\$930	
1/2 Page Spread	\$9,190	\$6,585	\$5,290	
2 Page Spread	\$14,460	\$10,950	\$9,105	

Custom Ink

Color	Page	Spread
Standard 2C	\$905	\$1,595
Matched 2C	.\$1,070	\$1,970

Premium Positions

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