

MEETINGSNET



2019 Media Kit

KNect 365
Meetings

an **informa** business

Who We Are | Our Brands



MEETINGSNET

**SPECIAL
EVENTS**

**THE
SPECIAL
EVENT**

MESE
MIDDLE EAST SPECIAL EVENT &
EXHIBITION SHOW

We provide digital content, memorable face-to-face experiences, networking and professional development for professionals in the meetings and events industry.

Our brands operate under the umbrella of KNect365, an Informa business. Informa is a leading business intelligence, academic publishing, knowledge and events business, operating in the Knowledge and Information Economy.

Editorial Excellence | Our Content

MeetingsNet is the meeting industry's premier resource for news, business intelligence, ideas and more.

We provide high-quality, engaging content to meeting professionals across corporate, medical/pharmaceutical, associations, financial/insurance, independent/third-party meeting planning organizations, and other corporate entities.

EDITORIAL COVERAGE:

- Corporate Meetings & Events
- Association Conventions & Expos
- Medical & Pharma Meetings
- Incentive Meetings & Merchandise
- Event Tech
- Meeting Planning Toolbox
- Global Events Planning
- Destination & Venue News
- Career/Life/Travel



Active & Engaged | Our Reach

Reach across our audience of active and engaged meeting professionals.



100,000+

e-newsletter subscriptions



37,000+

website registrants



39,000+

interactive magazine recipients

CORPORATE & INCENTIVES

includes financial & insurance planners and FICP members

ASSOCIATION

includes social, military, fraternal and religious planners

MEDICAL

includes medical associations, biomedical, pharmaceutical, and Alliance of Continuing Medical Education members

INDEPENDENT & THIRD-PARTY

includes independent and third-party incentive planners

Market Segments | Our Audience

Reach the entire MeetingsNet audience of meeting professionals
or micro-target your message to specific market segments.

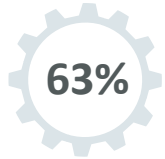
| | | | |
|---------------------------------------|----------------------------|---|---------------------------------------|
| NATIONAL TOTAL | 70,000+ contacts | 39,000+ MeetingsNet Today E-Newsletter | 43,000+ National E-Blast |
| CORPORATE & INCENTIVES | 37,000+ contacts | --- | 29,000+ Corporate E-Blast |
| ASSOCIATION | 18,000+ contacts | 16,000+ Association Meetings E-Newsletter | 13,000+ Association E-Blast |
| MEDICAL | 10,000+ contacts | 7,000+ Medical Meetings E-Newsletter | 10,000+ Medical E-Blast |

Qualified Meeting Planners | Our Audience Profile

The most qualified and highly engaged audience in the meetings planning industry.



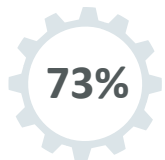
72% plan five or more meetings per year



63% have planned meetings with 500+ in attendance

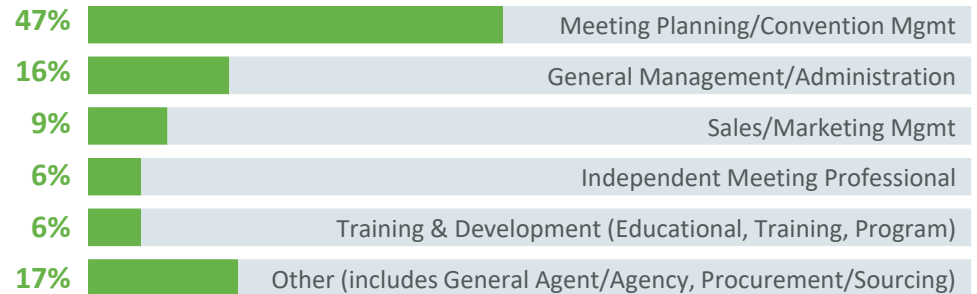


45% have planned meetings with 1,000+ in attendance

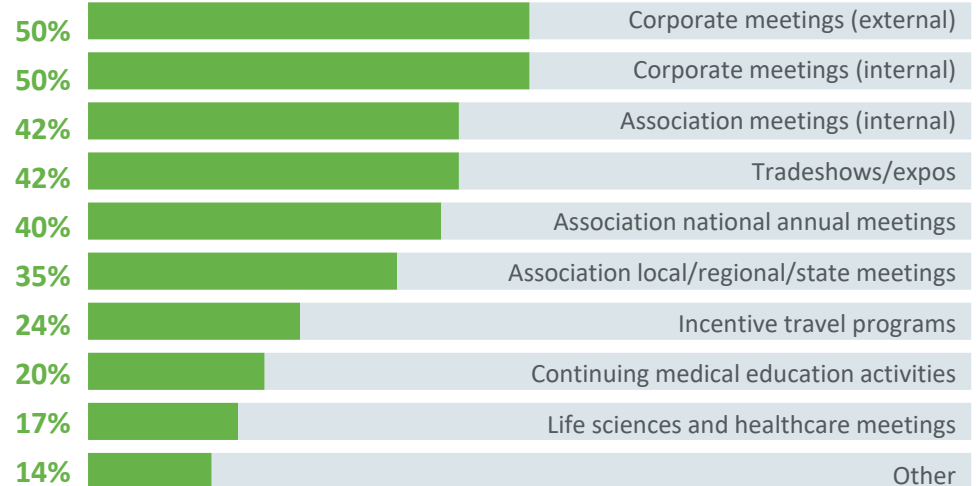


73% have taken action after seeing advertising from MeetingsNet

JOB FUNCTIONS/TITLES



MEETINGS ORGANIZED



Integrated Marketing Approach | Our Solutions



MeetingsNet offers the capability to reach meeting professionals via multiple platforms – no matter where they are. We provide the opportunity to reach meeting professionals via an integrated approach with multiple touchpoints.

DIGITAL ADVERTISING

- Website Advertising
- E-Newsletter Advertising
- Interactive Magazine Advertising

CONTENT MARKETING

- Sponsored Content

DIRECT MARKETING

- Custom E-Blast
- Audience Extension

EVENT MARKETING

- Webinar
- In-Person Events

MARKETING SERVICES

- Custom Marketing Solutions

Standard & High Impact Ads | Website



MeetingsNet.com is the premier digital resource for planners and decision-makers in the meetings industry. Our website advertising solutions are a great way to increase brand awareness, improve brand recall, drive traffic to your websites and build relationships with potential customers.

Standard ROS Ad Units

| | |
|--|----------------------------------|
| Leaderboard – 728x90 | \$140 / CPM |
| Interscroller – 728x90 | \$75 / CPM |
| Left Rectangle (Adhesive) – 300x250 | \$1,060 / month (max 3 rotating) |
| Right Rectangle – 300x250 | \$895 / month (max 3 rotating) |
| Half Page – 300x600 | \$1,255 / month (max 3 rotating) |
| Site Skin | \$200 / CPM |
| Pagewrap | \$225 / CPM |

High Impact Rich Media Ad Units

| | |
|---|----------------------------------|
| Leaderboard Pushdown – 970x90 expands to 970x415 | \$160 / CPM |
| Interscroller Expandable – 728x90 expands to 970x700 | \$160 / CPM |
| Floor Ad – 970x40 expands to 970x410 | \$140 / CPM |
| Jumbotron – 300x600 expands to 970x700 | \$1,880 / month (max 3 rotating) |

Exclusive Ad Units

| | |
|---|--------------------------|
| Welcome Ad – 640x480 with 300x416 for mobile | \$2,905 / week (Mon-Sun) |
| Gallery Interstitial – 300x250 | \$1,070 / month |
| In-Article Video | \$5,245 / month |

Category Sponsorships | Website



Reach your target audience by aligning your brand with dedicated categories on our website. With the abundance of information available and directed at professionals today, it is more important than ever to reach your target audience via content that fits their information needs.

| Category | Left 300x250* | Right 300x250* | Left + Right 300x250* |
|---|-----------------------------|------------------------|--------------------------|
| Meeting Planning Toolbox | \$1,530 (max 2 rotating) | \$2,245 (exclusive) | n/a |
| Corporate Meetings & Events | \$1,530 (max 2 rotating) | \$2,245 (exclusive) | n/a |
| Association Conventions & Expos | \$1,230 (exclusive) | \$1,150 (exclusive) | n/a |
| Medical & Pharma Meetings | \$1,230 (exclusive) | \$1,150 (exclusive) | n/a |
| Career/Life/Travel | \$1,230 (exclusive) | \$1,150 (exclusive) | \$1,600 (exclusive) |
| Destination & Venue News | \$1,230 (exclusive) | \$1,150 (exclusive) | \$1,600 (exclusive) |
| Event Tech | \$1,230 (exclusive) | \$1,150 (exclusive) | \$1,600 (exclusive) |
| Global Events Planning | \$1,230 (exclusive) | \$1,150 (exclusive) | \$1,600 (exclusive) |
| Incentive Meetings & Merchandise | \$1,230 (exclusive) | \$1,150 (exclusive) | \$1,600 (exclusive) |

*Upgrade from 300x250 to 300x600 for an additional \$500

Frequency Discounts:

3 months - 10% off rate card
 6 months - 15% off rate card
 9 months - 20% off rate card
 12 months - 25% off rate card

NOTE: net rates; rates subject to change

Sponsored Article | Website



Inject your content into our trusted editorial communities. Sponsored content extends the reach of your educational content by having your content live seamlessly next to our website's credible editorial content in a manner that matches our website's form and function.

Article Page:

- Supplied article of 500-750 words with 2-3 images on website for 12 months
- Appears in website's editorial content feeds and tagged to relevant categories
- Content is searchable and SEO optimized
- Content should be educational in nature
- Brand and product information can be included as long as the overall story is educational and topical (e.g., no press releases, product overviews, etc.)
- Content is labeled as sponsored
- Brand logo on article page
- Ad takeover on article page for 12 months (728x90, 300x250)

Content Distribution:

- MeetingsNet website – placement in content streams of categories tagged
- MeetingsNet website – ROS native in-feed ads (1 month; non-exclusive)
- MeetingsNet Today e-newsletter – placement in content stream (1x)
- MeetingsNet Today e-newsletter – text ads (4x)
- MeetingsNet social media

Supplied Content: \$2,995

Custom Content: Contact Us

Sponsored Gallery | Website



Inject your content into our trusted editorial communities. Sponsored content extends the reach of your educational content by having your content live seamlessly next to our website's credible editorial content in a manner that matches our website's form and function.

Image Gallery:

- Supplied gallery of 5-10 images with captions on website for 12 months
- Appears in website's editorial content feeds and tagged to relevant categories
- Content is searchable and SEO optimized
- Content should be educational in nature
- Brand and product information can be included as long as the overall story is educational and topical (e.g., no press releases, product overviews, etc.)
- Content is labeled as sponsored
- Brand logo on gallery introduction page
- Ad takeover surrounding image gallery for 12 months (728x90, 300x250)

Content Distribution:

- MeetingsNet website – placement in content streams of categories tagged
- MeetingsNet website – ROS native in-feed ads (1 month; non-exclusive)
- MeetingsNet Today e-newsletter – placement in content stream (1x)
- MeetingsNet Today e-newsletter – text ads (4x)
- MeetingsNet social media

Supplied Content: \$4,995

Custom Content: Contact Us

Sponsored Blog | Website



Share your knowledge and information on our website platform. Sponsored blog posts allows you to spread your message, connect with our audience and differentiate your brand from others.

Blog:

- Supplied blog of 500-750 words with 2-3 images on website for 12 months
- Appears in website's Face2Face blog and tagged to relevant categories
- Content is searchable and SEO optimized
- Content should be educational in nature
- Brand and product information can be included as long as the overall story is educational and topical (e.g., no press releases, product overviews, etc.)
- Content is labeled as sponsored
- Brand logo on article page

Content Distribution:

- MeetingsNet website – placement in content stream of Face2Face blog
- MeetingsNet Today e-newsletter – placement in content stream (1x)
- MeetingsNet social media

Rate: \$850

E-Newsletter Ads | MeetingsNet Today



Align your marketing message with need-to-know editorial content via MeetingsNet's most relied upon newsletters. Meeting professionals turn to our e-newsletters for essential industry content — a combination of news, analysis, ideas and more. There are multiple e-newsletter options with the reach and potential for you and your marketing dollars.

MeetingsNet Today (weekdays)

A daily e-newsletter delivered to 39,000+ meeting planners with a mix of meetings industry news, insights, tips, trends and more.

| Ad Unit | 1-5x | 6-19x | 20x+ |
|---|---------|-------|-------|
| Top Leaderboard Ad (670x90) | \$895 | \$805 | \$695 |
| Top Center Text Ad (180x150 w/ 50 words) | \$895 | \$805 | \$695 |
| 2nd Center Text Ad (180x150 w/ 50 words) | \$670 | \$600 | \$530 |
| 3rd Center Text Ad (180x150 w/ 50 words) | \$535 | \$480 | \$410 |
| Single-Sponsored | \$2,095 | n/a | n/a |

E-Newsletter Ads | Association or Medical Segments



Align your marketing message with need-to-know editorial content via MeetingsNet's most relied upon newsletters. Meeting professionals turn to our e-newsletters for essential industry content — a combination of news, analysis, ideas and more. There are multiple e-newsletter options with the reach and potential for you and your marketing dollars.

Association Meetings Direct (monthly; 1st Thursday)

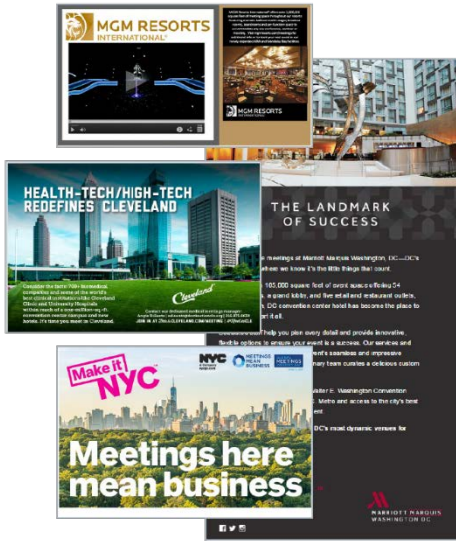
Monthly e-newsletter delivered to 16,000+ association meeting planners - featuring news and analysis to help them perform their jobs better.

Medical Meetings Direct (monthly; 3rd Thursday)

Monthly e-newsletter delivered to 7,000+ meeting planners in the medical industry - featuring news and insights for medical, pharmaceutical, life science, and bio-med planners.

| Ad Unit | Association | Medical |
|---|-------------|---------|
| Top Center Text Ad (180x150 w/ 50 words) | \$2,295 | \$1,470 |
| Top Right Tower Ad (120x240 w/ 25 words) | \$2,000 | \$1,300 |
| 2nd Center Text Ad (180x150 w/ 50 words) | \$1,635 | \$1,055 |
| 2nd Right Tower Ad (120x240 w/ 25 words) | \$1,635 | \$1,055 |
| 3rd Center Text Ad (180x150 w/ 50 words) | \$935 | \$700 |

Custom E-Blasts | E-mail Campaign



Deliver your message directly to professionals in the meetings industry. E-mail remains one of the most effective methods for targeting and reaching potential customers with specific and detailed messaging. Leverage the power and scale of the MeetingsNet audience database for your marketing efforts to help you reach who you want, directly via e-mail.

| Targeting | Reach* | Rate |
|--|---------|---------|
| National | 43,000+ | \$7,695 |
| Corporate | 29,000+ | \$6,495 |
| Association | 13,000+ | \$4,595 |
| Medical | 10,000+ | \$4,350 |
| Northeast/Mid-Atlantic (CT, DC, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VA, VT) | 10,000+ | \$4,195 |
| South (AL, AR, FL, GA, KY, LA, MS, NC, OK, SC, TN, TX, WV) | 15,000+ | \$3,800 |
| Midwest (IA, IL, IN, KS, MI, MN, MS, ND, NE, OH, WI, SD) | 9,000+ | \$3,400 |
| West (AK, AZ, CA, CO, HI, ID, MT, NM, NV, OR, UT, WA, WY) | 9,000+ | \$3,100 |

Video Enhancement: additional \$1,300 per e-blast

*reach subject to change

NOTE: net rates; rates subject to change

Audience Extension | Audience Based Targeting



Stay top of mind with our audience – no matter where they are. Extend your reach to our audience beyond our websites and e-newsletters with targeting based on 1st party data. Audience Extension helps you stay in front of our audience, keeping your brand top of mind and encouraging response.

Audience Pool – Ways to Target Your Online Reach

1. Account-based targeting
2. Audience targeting based on demographics
3. Turnkey audience segments
4. Extension from our website and/or e-mail

| Ad Units/Types | Min 40k impressions |
|--|---------------------|
| Website | \$40 / CPM |
| Social (Facebook/Instagram) | \$65 / CPM |
| Video (Facebook Video; Video Pre-Roll) | \$70 / CPM |
| In-Feed/Native | Contact Us |
| Custom Targeting | Contact Us |

Webinars | Lead Generation



Elevate your experts, generate qualified leads and maximize ROI. Position your brand as an industry expert and connect with prospects who are actively looking for education on a key topic, or solution to their challenge. Our webinars are a cost-effective way to create powerful, engaging content that generates a large number of leads and allows you to connect directly with prospects.

Educational Webinar Sponsorship

Sponsor a webinar topic developed by our expert editorial team appropriate for all meeting planners or topics specific to a particular market segment. (see editorial calendar for list of topics)

- Promotion for webinar includes sponsor logo on registration page, registration e-mails (up to 3), website ads, webinar platform and post-webinar email
- Registration leads including contact information and survey responses
- Event traffic metrics (delivered 24 hours post-webinar)
- Webinar archived for one year with link provided for on-demand viewing

Rate: \$7,245 (up to 3 sponsors)

Custom Webinar Sponsorship

Our editorial team will collaborate with sponsor to develop a topic, produce the webinar and market the program to our audience.

- Promotion for webinar includes sponsor logo on registration page, registration e-mails (up to 3), website ads, webinar platform and post-webinar email
- Registration leads including contact information and survey responses
- Event traffic metrics (delivered 24 hours post-webinar)
- Webinar archived for one year with link provided for on-demand viewing

Rate: Contact Us

Add-On: Webinar Library

Take your webinar to the next level with a webinar library – an unique, branded library to organize your webinar content.

Rate: Contact Us

Webinar Lead Touch | Lead Generation



Further qualify and motivate your webinar registrants. Gain greater return on your webinar investment by engaging leads immediately after your event to maintain a conversation and move them toward a follow-up action. The program includes the development of an executive summary along with a series of three emails to registrants to encourage sharing, drive on-demand views, and expose users to related content.

- **End-to-end program management including content mapping, email development & deployment, and reporting**
- **Creation of a co-branded Executive Summary, summarizing key highlights from webinar**
 - Offers those who may never view the webinar access to key messages and provides those who attended an easy-to-share file
 - You own the content and can continue to use it as a lead generating vehicle on your own site or in emails to client & prospects lists after the program ends
- **3-touch communication strategy includes co-branded, follow-up emails to all webinar registrants approximately 2 days, 1 week, and 2 weeks post-webinar**
 - Email #1 is personalized based on whether the registrant attended the webinar or not and aims to drive on-demand viewing
 - Email #2 delivers a piece of your existing, complementary content to recipients
 - Email #3 provides recipients with access to the Executive Summary
- **Executive Summary and emails developed in collaboration between you and MeetingsNet**
 - Includes 2 rounds of revisions
- **Reporting**
 - Provided at end of program
 - Aggregate email report showing the following: emails sent, emails received, opens, open rate %, clicks, CTR %
 - Contact engagement report on contacts who have engaged in the communications including all contact details captured

Rate: Contact Us

Risk360 | Event Sponsorships



Network and attract new prospects. Strengthen your existing relationships. Events bring together like-minded professionals in an interactive environment that provides education and other thought leadership content and the ability for attendees to interact with products, services or messages from your company.

Time: Fall/Winter 2019

Location: New York, NY

A one-day conference focusing on risk management for meeting and event professionals. The conference focuses on real-life security scenarios, topical advice and best practices, and boots-on-the-ground information that meeting professionals need to know in today's increasingly insecure world.

| Sponsorship Package | Platinum | Gold | Silver |
|---|----------|---------|---------|
| Sponsor Logo | • | • | • |
| One (1) literature in attendee bag | • | • | • |
| Attendee list | • | • | • |
| One (1) full page ad in the MeetingsNet digital magazine/app or Five (5) ads in the MeetingsNet today e-newsletter | • | • | • |
| Tabletop at conference | • | • | |
| Five-minute spot to address attendees | • | | |
| One (1) custom e-mail eblast to attendees | • | | |
| | \$8,895 | \$3,950 | \$2,995 |

NOTE: net rates; rates subject to change

CMI 25 | Event Sponsorships



Network and attract new prospects.
Strengthen your existing relationships.
Events bring together like-minded professionals in an interactive environment that provides education and other thought leadership content and the ability for attendees to interact with products, services or messages from your company.

Time: September 9, 2019

Location: Las Vegas, NV

The CMI 25 program gives you access to a select list of the largest and most influential corporate meetings and incentive companies in the North American corporate market. The CMI 25 elite roster, compiled by the editors of MeetingsNet, are referenced all year long by decision-makers in the meetings industry.

CMI 25 Sponsorship

- Two (2) invitations to the exclusive CMI 25 reception during IMEX America
- One (1) full page ad in the September issue of MeetingsNet
- CMI 25 attendee list of meeting planners

Rate: \$4,495

Pharma Forum | Event Sponsorships



**Network and attract new prospects.
Strengthen your existing relationships.**
Events bring together like-minded professionals in an interactive environment that provides education and other thought leadership content and the ability for attendees to interact with products, services or messages from your company.

Time: March 24-27, 2019

Location: New York, NY

Powered by 15 years of experience in meeting management training, Pharma Forum pushes the limits on the caliber of cutting-edge, educational programming. Featuring engaging and informative keynote speakers, brimming with industry experts in educational breakout sessions, showcasing the latest technologies and incorporating the most impactful networking experiences, Pharma Forum 2019 is destined to exceed your highest expectations.

WHAT WE WANT FOR YOU:

We want you to master the planning and execution of life sciences meetings, both U.S.-based and on a global scale, by learning about new meeting technologies, managing international compliance regulations, gaining insight to develop an effective Strategic Meetings Management (SMM) program and networking and building relationships with key partners.

WHAT YOU CAN EXPECT:

Three days filled with un-matched educational content, a bustling exhibit hall fostering new partnerships, and joining over 700 industry colleagues at the world's largest meeting management conference for the life sciences industry.

WHO YOU WILL MEET:

Meeting planners from pharmaceutical, biotechnology and medical device companies; account directors and meeting managers from third-party and event management agencies; hoteliers, DMC's, technology providers, and more.

Contact us for more information or visit cbinet.com/pharmaforum

Las Vegas Corporate Program | Integrated Sponsorships



**Network and attract new prospects.
Strengthen your existing relationships.**
Events bring together like-minded professionals in an interactive environment that provides education and other thought leadership content and the ability for attendees to interact with products, services or messages from your company.

Time: April 2019
Location: Las Vegas, NV

MeetingsNet, the Las Vegas Convention and Visitors Authority, and key members of the Las Vegas hospitality industry will host top U.S. corporate meeting professionals at the 20th annual Las Vegas Corporate Invitational Destination Showcase. This is a multi-channel marketing program designed to help drive Las Vegas business to you via print, digital and in-person experiences.

| Sponsorship Package Options | 1 | 2 | 3 | 4 |
|--|---|---|---|---|
| Full Page Ad In Print Magazine | • | • | • | • |
| Meetings Fuel Website Ads, E-newsletter Ad & Featured Gallery | • | • | • | • |
| Webinar Sponsorship | • | • | • | • |
| Custom E-Blast | • | • | | • |
| Video E-Postcard | • | • | • | • |
| Website Welcome Ads | • | • | | |
| Website Display Ads – Corporate Meetings category | • | • | • | |
| In Article Video – within editorial articles 500+ words | | • | • | |
| Audience Extension | | | | • |
| Event: Golf Foursome + all-inclusive invitational events | • | • | • | • |
| Event: Two (2) non-golf guests for separate non-golf itinerary (Properties only) | • | • | • | • |

Contact us for more information

Magazine Ads | Interactive Magazine



Reach our monthly magazine subscribers across desktop, mobile and tablet devices. Produced by the highly experienced MeetingsNet editorial team, our magazine app and digital edition offers in-depth, curated content in an interactive format designed to increase reader engagement. Bring your sales message and product benefits to life with the use of video, photo galleries, and much more.



Static Ad

- Web enabled
- PDF of current print ad accepted



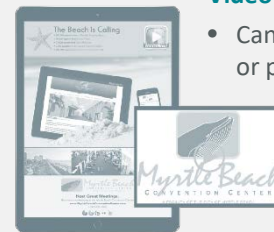
Slideshow Ad

- Up to 6 images



Scrolling Multi-Page Ad

- Smooth scrolling vertical creative
- PDF of current print ads accepted



Video Ad

- Can expand full screen or play within the page

| Ad Type | 1x | 3x | 6x |
|-------------------------|---------|---------|---------|
| Static Ad | \$2,700 | \$2,430 | \$2,295 |
| Scrolling Multi-Page Ad | \$3,995 | \$3,495 | \$3,000 |
| Slideshow Ad | \$3,995 | \$3,495 | \$3,000 |
| Video Ad | \$3,995 | \$3,495 | \$3,000 |

2019 Editorial Calendar | Magazine & Webinar Series

| Interactive Magazine (App & Digital Edition) | | | | | | | | | Webinar Series |
|--|----------|---------------|------------------------|-------------|---------|-----------------------|--|--|------------------------------------|
| Issue | Ad Close | Materials Due | Corporate & Incentives | Association | Medical | Financial & Insurance | Additional Features* | Regional Coverage* | |
| JAN | Dec-10 | Dec-14 | • | • | • | • | | | • Social Media |
| FEB | Jan-14 | Jan-21 | | • | • | • | • New & Renovated Facilities | | • Association Meetings |
| MAR | Feb-15 | Feb-20 | • | • | • | • | | • California • Mid-Atlantic | • Financial/ Corporate Meetings |
| APR | Mar-15 | Mar-20 | | • | • | • | • CVB Guide • Incentive Travel Survey | • South Central | • Medical Meetings |
| MAY | Apr-12 | Apr-19 | • | • | • | • | • Gaming | • Southwest • Carolinas/Georgia • Hawaii | • Association Meetings |
| JUN | May-13 | May-20 | • | • | • | • | | • Mid-South | • International Meetings |

*Specials: Space close first of month for inclusion in editorial

2019 Editorial Calendar | Magazine & Webinar Series (cont.)

| Interactive Magazine (App & Digital Edition) | | | | | | | | | Webinar Series |
|--|----------|---------------|------------------------|-------------|---------|-----------------------|---|------------------------------------|---|
| Issue | Ad Close | Materials Due | Corporate & Incentives | Association | Medical | Financial & Insurance | Additional Features* | Regional Coverage* | |
| JUL | Jun-14 | Jun-20 | • | • | • | • | • Hotels/Resorts/ Cruises | • Northeast • Texas | • Medical Meetings |
| AUG | Jul-12 | Jul-19 | • | • | • | • | | | • Merchandise in Meetings |
| SEP | Aug-12 | Aug-19 | • | • | • | • | • CMI 25 | • Midwest • Caribbean • Asia | • Legal Issues for Meetings Professionals |
| OCT | Sep-13 | Sep-18 | • | • | • | • | • CVBs/Convention Centers • Holiday Gift Guide | • Mountain • Mexico | • Medical Meetings |
| NOV | Oct-11 | Oct-18 | • | • | • | • | • Merchandise & Gift Cards | • Nevada • Canada | • Trends in Meetings |
| DEC | Nov-11 | Nov-18 | | • | • | • | | • Florida • International | |

*Specials: Space close first of month for inclusion in editorial

Customized Marketing Solutions | Marketing Services



Know your buyers like we do and connect with them. We provide research solutions, direct and content marketing, events and lead services to marketers, based on understanding customer behavior and when and how B2B customers are looking to make purchases.



Marketing Research

- State of the Market
- Brand Perception
- Social Intelligence
- Strategic Insight Research



Content Marketing

- Custom E-Newsletters
- White Papers
- Storyscape
- Market Spotlight



Direct Marketing

- Data Services
- List Rental Services



Lead Services

- Content Lead Touch
- Webinar Lead Touch

Specifications

WEBSITE ADS (LEADERBOARD/INTERSCROLLER ADS, RECTANGLE ADS, WELCOME ADS)

- **Image Dimensions:** 728x90 (w/ 320x50 for mobile), 300x250, 640x480 (w/ 300x416 mobile)
- **File Format:** JPEG, GIF, Animated GIF, HTML5 (no Flash, Java or Java Applet)
- **File Size:** 200kb max
- **Additional Details:**
 - Clickthrough URL required
 - Additional ad sizes required for delivery to mobile devices (noted above)
 - Most 3rd Party Ad tags accepted
 - All 3rd Party tags and accompanying technologies being served by tags must be SSL Compliant (HTTPS)
- **Materials Due:** 5 business days prior to campaign start. Upload materials to <https://informa.sendmyad.com>

E-NEWSLETTERS

- **Image Dimensions:** 670x90, 180x150, 120x240
- **File Format:** JPEG, GIF, Animated GIF (no Rich Media or Flash)
- **File Size:** 200kb max
- **Text:** 50 words of copy for 180x150 ads; 25 words of copy for 120x240 ads
- **Animated GIFs:** 4 frames max; 3 loops max; 15 seconds max; Ensure important information is in the 1st frame
- **Additional Details:**
 - Clickthrough URL required
 - 3rd party ad serving not accepted
- **Materials Due:** 5 business days prior to e-mail deployment. Upload materials to <https://informa.sendmyad.com>

IN-ARTICLE VIDEOS

- **Video Resolutions:** 1920x1080 max; 640x360 min
- **File Format:** FLV, MP4, MOV, VAST, VPAID*, YouTube videokey
- **File Size:** 20mb max
- **Length:** 15-60 seconds
- **Aspect Ratio:** 16:9 (4:3 not supported)
- **Codec:** Any video codecs format, except: ProRes 4444, HDV 720p60, Go2, Meeting 3 & 4, ER AAC LD, REDCODE
- **Sound Setting:** On
- **Materials Due:** 10 business days prior to campaign start. Upload materials to <https://informa.sendmyad.com>

*VPAID might require additional testing and does not currently work on mobile.

CUSTOM E-BLASTS

- **Image Dimensions:** 600px wide; 600px height to minimize scrolling
- **File Format:** HTML (inline coding)
- **File Size:** 40kb max, including images no larger than 32kb
- **Additional Details:** Clickthrough URL required
- **Materials Due:** 7 business days prior to e-mail deployment. Send materials to mary.ralicki@informa.com

VIDEO POSTCARD

- **Image Dimensions:**
 - E-Postcard: 300x400; Two (2) Banner Ads: 728x90 and 160x600
- **File Format:** Flash
- **File Size:** 90mb max
- **Length:** 3-5 minutes
- **Additional Details:** Company logo required
- **Materials Due:** 10 business days prior to e-mail deployment. Send materials to jared.rader@informa.com

Detailed specs for these and other ad units (along with information on HTML5 and 3rd party ad serving) can be found here:

<http://www.meetingsnet.com/sites/meetingsnet.com/files/Specs-MNET.pdf>

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